LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034 **B.Sc.** DEGREE EXAMINATION – VISUAL COMMUNICATION FOURTH SEMESTER - APRIL 2022 **UDJ 4401 – MEDIA ENTREPRENEURSHIP AND ECONOMICS** Date: 27-06-2022 Dept. No. Max.: 100 Marks Time: 09:00 AM - 12:00 NOON SECTION A Answer ALL the Questions Define the following $(10 \ge 2 = 20 \text{ Marks})$ Heroic entrepreneur. 1. 2. Scarcity. 3. Business ethics. 4. Pricing. 5. Pilot data. 6. Online tools 7. Incentives. 8. Perks. 9. Venture capitalists. **10.** Free online tools SECTION B $(5 \times 8 = 40 \text{ Marks})$ Answer any FIVE of the following in 150 words **11.** Write about entrepreneurship in India. **12.** Write about demand & supply. **13.** Write short notes on: (i) Market trends (ii) Subjective value **14.** Explain about comparative advantage. **15.** How to use Google Forms for market survey. **16.** Explain about gathering customer feedback. **17.** How would you get investors for your a new business venture? SECTION C Answer any TWO of the following in 250 words $(2 \times 20 = 40 \text{ Marks})$

- **18.** Explain the key traits of successful entrepreneurs.
- **19.** What are the different steps involved in business niches through specific analytics?
- **20.** How would you identify mentors, investors, venture capitalists for entrepreneurship? Cite examples.

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