# LOYOLA COLLEGE (AUTONOMOUS), CHENNAI - 600 034

# B.Com. DEGREE EXAMINATION - COMMERCE

SIXTHSEMESTER - APRIL 2017

#### CO 6614 ENTREPRENEURSHIP AND NEW VENTURE CREATION

Date: 20-04-2017 Dept. No. Max.: 100 Marks

Time: 09:00-12:00

#### PART- A

#### **Answer ALL Questions:**

 $(10 \times 2 = 20)$ 

- 1. Define Corporate Entrepreneurship.
- 2. Define Marketing Research.
- 3. What is Asset Management?
- 4. What is a Project Report?
- 5. Define Competitive Analysis.
- 6. What is Product Patenting?
- 7. What is Test-Marketing?
- 8. What is a Venture team?
- 9. Define Creativity and Innovation.
- 10. Distinguish between Debt financing from Equity financing.

#### PART-B

## **Answer any FOUR Questions:**

 $(4 \times 10 = 40)$ 

- 11. Discuss the various factors affecting entrepreneurial growth.
- 12. State the various sources of Business or Product ideas.
- 13. Differentiate copyrights form Patents & Trademarks.
- 14. How do you achieve success in a new product development initiative?
- 15. Discuss the various types of Marketing Research.
- 16. Discuss the factors to be considered while preparing a Feasibility Report.
- 17. What is Venture Capital? Explain its salient features.

### PART- C

# **Answer any TWO Questions:**

(2X 20 = 40)

- 18. An Entrepreneur is born and not made Discuss. (Qualities)
- 19. Explain the steps in the preparation of a Project Report.
- 20. Describe the stages of a new product development using suitable example.
- 21. Distinguish between PERT & CPM Model and highlight its importance in the evaluation of a Project.

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