LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034



B.Com. DEGREE EXAMINATION - **COMMERCE**

FIFTH SEMESTER - NOVEMBER 2022

UCO 5604 - INTERNATIONAL TRADE AND PROMOTION

Date: 30-11-2022	Dept. No.	Max.: 100 Marks
Time: $09.00 \text{ AM} - 12.00$	O NOON	

PAR T-A

(10 X 2 = 20 Marks)

Answer All the Questions:

- 1. Write a short note on WTO.
- 2. What do you understand by International trade?
- 3. Write a short on Export houses.
- 4. Mention about Three Generic Strategies.
- 5. What is a special economic zone?
- 6. Define brand strategy.
- 7. What is Export Inspection Council?
- 8. What do you mean by Freight Investigation Bureau?
- 9. Write a short note on International Investment Centers.
- 10. Define International Financial Management.

PART-B

(4 X 10 = 40 Marks)

Answer any FOUR questions:

- 11. Explain the various modes of International Business.
- 12. What are the functions of DGFT?
- 13. List out the objectives and functions of ITPO.
- 14. Explain the kinds of Commodity Boards in India.
- 15. What are the elements of brand strategy?
- 16. Elucidate the objectives and functions of IIFT.
- 17. Distinguish between Investment decision and Financing decision.

PART- C Answer any TWO questions:

(2 X 20 = 40 Marks)

- 18. Discuss about the WTO and its Implications to India.
- 19. Describe the various Market entry strategies.
- 20. Narrate the Trade Promotion Organisation and its Marketing strategies.
- 21. State the various functions of India International Trade Cent

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